



Business Proposal for  
**Sales Agents**



*Hello and welcome to this quick introduction  
to **EVOLON BIOTECH** and its offer for you!*

## Is this for me?



### **CONTRACTOR**

Are you engaged in erection, commissioning or maintenance of ETP/STP?



### **CONSULTANT**

Are you a Consultant helping organizations deal with their effluent treatment challenges?



### **PROFESSIONAL**

Are you a professional working in the field of Wastewater Treatment?



### **TRADER**

Are you marketing any products in the wastewater treatment category?



### **NETWORKER**

Do you have network or connections with the effluent treatment community?



### **QUALIFIED**

Do you have a degree in biology or chemistry and have a flair for marketing technical products?

If you answered **YES** to any of these questions, then this is an opportunity for **YOU**.



*We are in the business of manufacturing bacteria  
for wastewater treatment. And we are growing rapidly.  
We need Sales Agents to support our rapidly growing business.*

## In a Snapshot



- There is no investment, no fees, no targets, and no fixed work time.
- You sell a genuine product and get a commission on the product sold.
- You will be helping ETP managers solve effluent treatment issues by using our product.
- You will be closing a deal only if both you and the client is happy with the product.
- You will not be making any false promises or misleading claims to sell the product.
- You will be handling every customer ethically and empathetically.
- We want to be known as a genuine company that delivers results.
- You must be ready to learn, do the hard work, and delight the customer.

*Join us and be a part of a rapidly growing organization and grow with us.*

## Business proposal in brief



- • Evolon Biotech manufactures Bacteria and fungi for wastewater treatment.
- • Our microbes degrade a wide range of chemicals in industrial effluents.
- • We have put in more than a decade of research in perfecting our products.
- • We see a huge unmet demand for our products.
- • We are planning to grow aggressively.
- • We are looking for commission-based partnership with companies and individuals.



*Can a single individual without a team be a Sales Agent?*

*Yes you can.*

*You don't need a team to start with.*



Evolon Biotech's bacteria are used for following applications:

- COD and BOD reduction
- Recalcitrant COD reduction
- Anaerobic Digestion
- Solid Waste treatment
- Phenol and Aromatic compound degradation
- Lignin, Cellulose, complex polymer degradation
- Colour removal in effluent water
- Hydrocarbon degradation
- Fat Oil and Grease degradation
- Treatment of effluents with surfactants
- TDS reduction
- Odour removal
- Sewage treatment
- Algal bloom treatment
- Ammoniacal Nitrogen reduction
- Plant growth promotion

and many more...



## About Evolon Biotech



- Evolon Biotech manufactures a large range of microbes for treating industrial wastewater.
- We also have products for Solid Waste Composting.
- We have recently launched products for organic farming.
- All our products are based on live micro-organisms. This is our area of specialization.
- We do not manufacture or sell any chemicals. We are focused only on live micro-organisms.
- Evolon Biotech was established on Jan 2011 and is a Proprietary firm.
- Evolon Biotech is based in Panvel, Navi Mumbai, Maharashtra.

## About Proprietor



- Proprietor - Sunil Budke.
- M.Sc. in Bio-Analytical Sciences
- B.Sc. in Microbiology and Biotechnology
- 15 years of experience in research and production

## Industries Served



- Oil Refineries
- Common ETPs and STPs
- Drugs And Pharmaceutical Manufacturers
- Organic Chemical Manufacturers
- Logistic Companies at Ports
- Paints And Dye Manufacturers
- Food Processing Units
- Restaurants
- Paper Industry
- Surfactant Manufacturers
- Solid Waste Treatment Facilities
- Sugar Manufacturing Units
- Textiles
- Dairy Industry

## Product Form

- The product is sold as dry powder, packed in 1-5 Kg packets or in cardboard drums of 25 and 50 Kg capacity.
- It is a dry, water soluble product and it simply has to be added to the effluent to be treated.
- We provide the bacteria dosing schedule to our customers.
- The product does not require any special equipment for dosing, or any modification of existing ETP setup.

## Our Popular Brands



Brand Name	Application
<b>EOBAC-ARB</b>	Aerobic bacteria for effluent treatment
<b>EOBAC-ANB</b>	Anaerobic bacteria for effluent treatment
<b>EOBAC-ARD</b>	Aerobic wastewater treatment and odour removal
<b>RAPID COMPOST</b>	Microbial mix for Solid Waste Composting
<b>BIORICH</b>	Bacteria mix for improving plant growth
<b>PHOSBAC</b>	Bacteria for Phosphate Solubilization
<b>TRICHOMAX</b>	Trichoderma - A Bioinsecticide for crop protection



## Product Features



- Products are cheaper than alternative technologies
- Products can be used from day one, no special preparations are required.
- Client can try and test the product at a very small scale (5 to 15 ltr effluent trials) if required.
- Sales Agents will get free samples to share with their leads.
- Product is easy to store and use. No special facility or training is required.
- Completely safe and natural product.
- Highly effective.
- Competitors cannot copy or reproduce the product.

## Qualifications Required

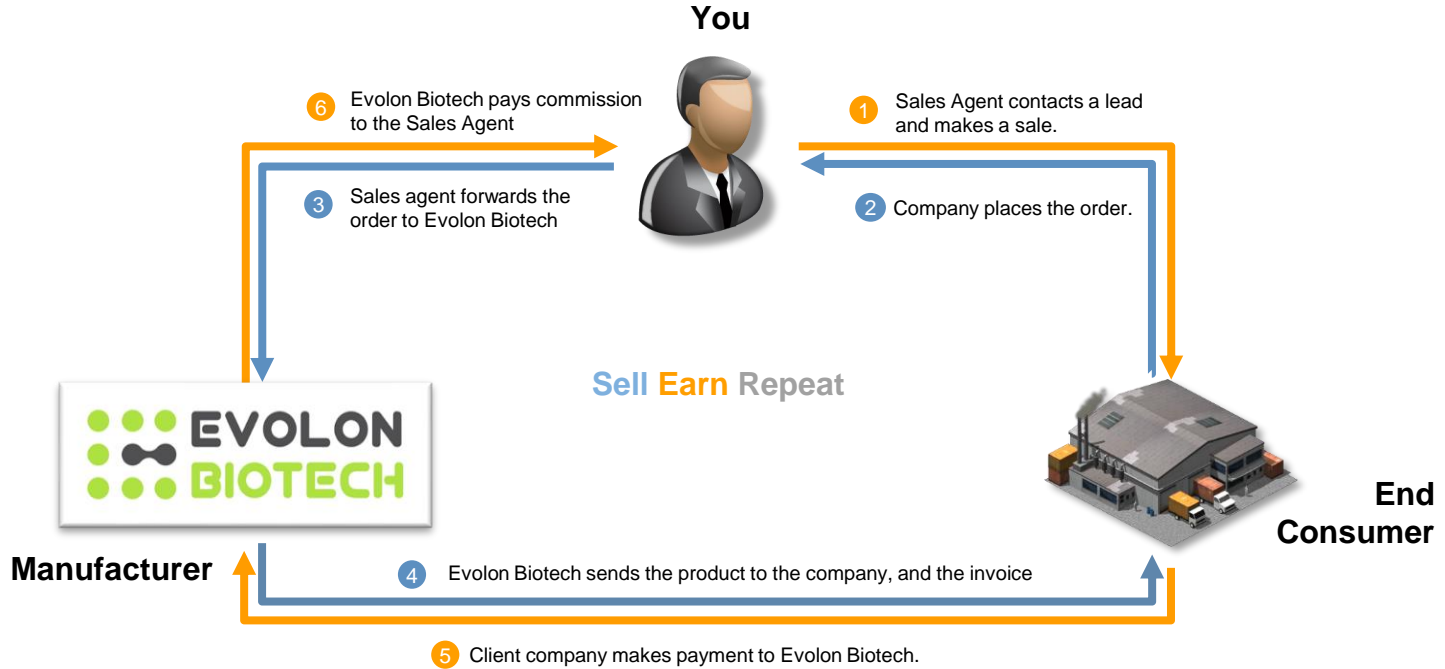


If you have zest for marketing. If you can call up people, get an appointment and explain the product to them, then you are in the business.

You don't need any marketing gimmickry or tricks. This is a honest genuine product and you simply need to explain the product, the way it is. And to be able to do that you must understand a bit of science.

You must have a Bachelors degree in any branch related to biology or chemistry. There will be an online / telephonic / face-to-face interview for selection.

# Where will you fit in?





## Product licence



- The product, the formulation, brand name, logo, etc. are owned by Evolon Biotech.
- Evolon Biotech owns all the rights on the microbes in the product and the formulation.
- Our products cannot be copied by or licenced by any third party.

## WHO CAN JOIN US?



### Any Indian national who:

- Has a degree in any branch of Biology or Chemistry
- Has some knowledge about business and distribution
- Is determined to be successful

### You are an ideal candidate if you are:

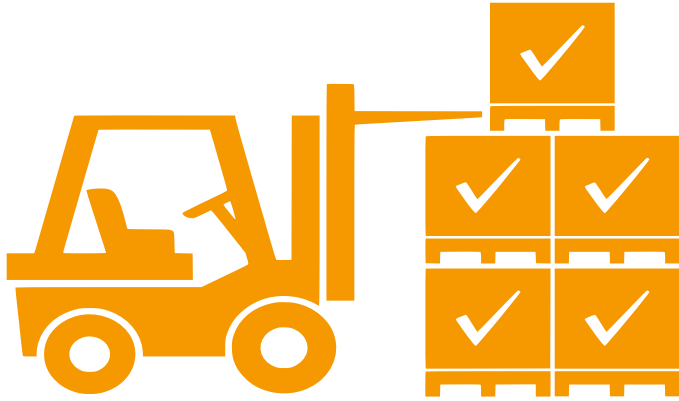
- A Professionals in Waste Water Treatment
- A Supplier of chemicals to ETP / STP
- A Consultant for wastewater treatment plants
- Associated with government officials in waste treatment functions.

## Why you should become our Sales Agent?



- No Investment.
- Pre-decided and definite amount of commission on every order.
- No target, you get paid when you get the order.
- You can earn while you continue your existing job or business.
- No need of dedicated place for business.
- Wide range of products to meet specific needs.
- No limit to how much commission you can earn.
- A long term business association.
- You can market other products, of other companies. No binding on you.
- Complete support provided by the company.
- Transparent payment policies.
- No responsibility of inventory and staff management
- Freedom of doing business 24x7

## What you don't need



- ✗ You do not need space to store products
- ✗ No need of loading or un-loading staff
- ✗ You do not have to stock the product

The product will be shipped directly from Evolon Biotech to the end consumer.

## Documents Needed



- Identity Proof
- Residential Proof
- Educational Qualification Proof
- Passport size photographs *(Two)*
- Signed Contract *(Copy will be provided once you are selected)*



## **HOW WILL YOU EARN?**

*We are looking for both Commission based and  
fix Salary based Sales Agents.*

*You can choose any option.*

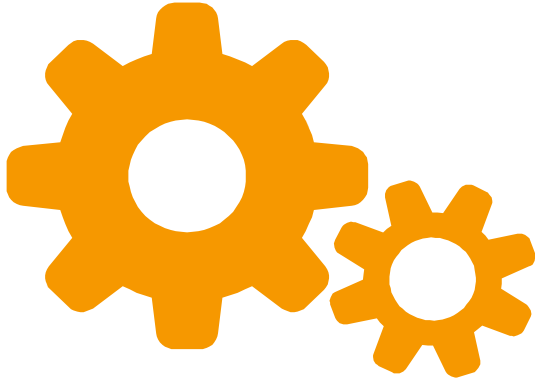
*Get in touch with us to know more details*

## Support Offered



- Product training
- Technical support
- Guidance for Product selection
- Guidance on setting lab trials
- Free samples of the product to distribute
- Literature, brochures, etc.
- Video, case studies, etc.

## Your Responsibility



- Connect with probable leads
- Visit customer's office/factory as and when required
- Collect info (form will be provided)
- Suggest product to the customers
- Share sample and additional literature if asked
- Help clients conduct lab trials
- Get order
- Get Commission/Salary
- Maintain relationship with customers



## Next Steps



- Share your resume at [info@evolonbiotech.com](mailto:info@evolonbiotech.com)
- We will contact you, resolve any queries you have and interview you
- Once selected, you will go through our onboarding/product training program
- There is no fees/deposit, etc. charged for joining us.

**Thanks!**



## **Any questions?**

You can find me at  
[sunilbudke@evolonbiotech.com](mailto:sunilbudke@evolonbiotech.com)  
Whatsapp - 7738144369

## Contact Us

### **EVOLON BIOTECH**

101, A-Wing, Build. No. 6, Sakshi Park - II  
Gate - 13/0, 14/0, 15/0 & 12 A, Shilottar, Malewadi, near Akurli  
Panvel East, Mumbai, Maharashtra, India, 410206



#### **Whatsapp Only**

7738144369



#### **Email**

[sunilbudke@evolonbiotech.com](mailto:sunilbudke@evolonbiotech.com)



#### **Web**

[www.evolonbiotech.com](http://www.evolonbiotech.com)